

Case Study #47 – North Colonie School District

School district replaces Corbin Russwin key system with Everest Restricted

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Summary

With the planning of over \$34 million in new construction and renovations, North Colonie School District in Latham, New York called on IR to help in the planning of all new projects and to help in the standardization of their door hardware, beginning with their existing Corbin Russwin key systems.

Business Need

North Colonie School District, like many districts, was unhappy and unsatisfied with their existing key systems. The district was experiencing a significant lack of key control, which leads to a lack of security. Like most school districts, North Colonie School District ranks safety and security as two of their top priorities, and realized the need for upgrading to a more secure key system that would not allow easy duplication of keys.

Challenges

Though the district identified their need to replace their existing key systems with newer, more secure, systems, they were not sure that Schlage was the answer. However, after meeting with the school board the IR Key Systems Consultant, Rick Manuele, was able to convince the district that the standardization and conversion of their key system would secure all buildings in the district and would save dollars throughout the life of the system.

Solution

After meeting with the district and understanding their specific needs for a new key system, the IR Key System Consultant was able to create a key system schematic. This plan incorporated all of the facilities within the district. With the concern of not being able to duplicate keys easily, the Schlage Everest Patented Restricted product was a perfect and obvious fit.

Results

Since the implementation of the new Everest Restricted key system, North Colonie School District has relied on the recommendations of the local IR Key System Consultants for all projects. The district also standardized all IR products for all the buildings throughout the entire district, and continues to be a very loyal IR customer today.